

# Making environmental action easy





Changeworks exists to improve quality of life and to protect the environment.

We work with **passion, integrity** and in **collaboration** to develop and deliver innovative projects and businesses that **inspire** and **empower** people and communities to make a difference.

Our activities:

- ▶ Increase energy efficiency and the use of renewable sources of energy
- ▶ Prevent waste from going to landfill by reducing, reusing and recycling; and
- ▶ Promote methods of transport with low environmental impact.

## Resources for life

By providing people with the information they need to make choices that lessen their impact on the environment, we help them to lead safer, healthier, more fulfilled lives.

By alleviating poverty and disadvantage we help to foster social justice and equality of opportunity.

By using the earth's natural resources efficiently we help to protect the rich and diverse planet that is our home and to ensure that those resources are available for everyone, now and in the future.

By changing behaviour we make possible our vision: **resources for life.**

## Current Changeworks projects and services by area

### Scotland wide

Action for Warmth  
Changeworks Learning  
Generous Scotland

### Highlands and Islands

Energy Saving Scotland advice centre Highlands and Islands

### Edinburgh, Fife, Lothians and Scottish Borders

*(Not all areas are covered by each project)*

Cosy Kids 2  
East Lothian Energy Advice Centre  
Energy Saving Scotland advice centre South East Scotland  
Fuel Debt Support Service  
Fuel Poverty Prevention Project  
Kitchen Canny Food Waste Project  
Master Composter Project  
Real Nappy Project  
Schools Waste Education Service  
Technical Energy Services  
Warm and Well

### Edinburgh, Glasgow and the Central Belt

LEEP Recycling Ltd

### City of Edinburgh

Affordable Warmth Strategy Programme  
Grange Area Energy Study  
Technology Strategy Board Retrofit Project  
North Edinburgh Footprinting and Fuel Poverty Project  
Renewable Heritage Project  
Warmburgh Advice Team  
Warmburgh Programme  
Waste Information Service  
Waste Wise Edinburgh

## A YEAR OF OPPORTUNITIES

Scotland has proved how brave it really can be with its recent Climate Change Bill. The Scottish Government is being hailed the world over for its targets to reduce carbon emissions by 42% by 2020, and 80% by 2050.

The Government has to act determinedly and make some difficult decisions about big themes like car dependence, industry and agriculture, and the role of householders and business in shaping a carbon-free future. Clearly it can't meet that target without the support of others. That the Climate Change Delivery Plan has highlighted the role of organisations like Changeworks in meeting that target is a welcome move. The launch of the Climate Challenge Fund has also been a great start in getting people inspired and active in their local communities, but there's so much potential to do more.

**Changeworks is rising to the challenge to help achieve the carbon savings and social justice that Scotland needs.**

To do this, we've expanded our operations significantly in the past year. With the opening of the Highlands and Islands Energy Saving Scotland advice centre we now have 19 members of staff in the area. We have a main office in Inverness and outreach staff from Dunoon to Lerwick. We've also continued to expand in South East Scotland, with an increasing presence in Fife and the Scottish Borders, whilst also building on vital work in the City of Edinburgh.

To ensure that we are genuinely making a difference we're also improving the way we measure our performance and achievements. This year has been a huge exercise in ambitious growth and development, and it's working. We're already making a bigger impact. We must continue to do so, as well as step up our innovative and collaborative approaches to action.

Changeworks is up for the challenge. We believe we are ideally placed to act as a link between government organisations and communities, to help make policies work on the ground and to make sure that people are listened to.



Now is not the time for any sector, public or private, to be reticent about action on climate change, despite the economic downturn. 2050 may be a long way off but it takes generations to bring about change, holding back now will mean that target won't be met.

A handwritten signature in black ink that reads "Ian Perry".

Ian Perry, Chairman













We can only achieve our ambitious objectives by having such committed and dedicated staff. The rapid expansion of the organisation does present challenges in maintaining our culture and ethos and helping staff to achieve their potential. Staff satisfaction continues to be very high according to our annual staff survey but we don't want to be complacent. In the coming year we'll be investing in our staff support, and our finance and IT infrastructure, so that they are given every opportunity to achieve the best they can and also enjoy their time with Changeworks.



A handwritten signature in black ink that reads "Teresa Bray".

Teresa Bray, Chief Executive

## KEY OBJECTIVES

	2008/09	2007/08
<p><b>1</b> To alleviate poverty and disadvantage by channelling money into areas of deprivation</p> <p>Channelled into areas of deprivation</p>	 £5.86m	 £2.43m
<p><b>2</b> To stop global climate change by reducing emissions of CO<sub>2</sub> and carbon</p> <p>CO<sub>2</sub>e saved*</p>	 258,812 tonnes	 119,299 tonnes
<p><b>3</b> To reduce the amount of household waste going to landfill</p> <p>Household waste prevented from going to landfill</p>	 865 tonnes	 694 tonnes
<p><b>4</b> To reduce the amount of commercial waste going to landfill</p> <p>Commercial waste recycled</p>	 2,351 tonnes	 2,053 tonnes
<p><b>5</b> To increase the number of people engaged in achieving environmental, economic and social sustainability</p> <p>Engaged in achieving environmental, economic and social sustainability**</p>	 89,327 people	 134,713 people
<p><b>6</b> To influence policies and strategies to further environmental, economic and social sustainability</p> <p>Influenced to further environmental, economic and social sustainability</p>	 6 policies & strategies	 21 policies & strategies

We allocate considerable time and resource to evaluating, collating and reporting our cumulative impact based on the latest available data. We are fully committed to this ongoing and evolving process.

\* Carbon Dioxide equivalent (CO<sub>2</sub>e) accounts for all climate changing gases. These figures include savings from the actions of the South East and Highlands and Islands Energy Saving Scotland advice centres, and the Scottish Community and Householder Renewables Initiative.

\*\* Engaged means involvement geared towards taking action.

# SNAPSHOT OF THE YEAR

2008 was a big year for Changeworks.

We nearly doubled in size to over 80 members of staff after winning the contracts to run the new Energy Saving Scotland advice centres in South East Scotland and the Highlands and Islands. This involved opening a new office in Inverness and employing Community Outreach Officers in 5 locations across the Highlands and Islands.

We also started to train 6,000 Fife Council staff in 'Energy Awareness', launched a new Energy Performance Certificate survey service, won high profile recycling service contracts and saw record numbers of pupils at the annual Schools' Waste Summit.

## Our Offices and Outreach Officers



## About the Energy Saving Scotland advice centres

The Scottish Government has pledged to cut carbon dioxide emissions by 80% by 2050 – a mighty task needing a serious plan. One solution has been to set up the network of five Energy Saving Scotland advice centres, overseen by the Energy Saving Trust. Changeworks delivers two of the five advice centres.

## What they do

The advice teams provide free, impartial support for householders, community groups, local authorities and businesses. Anyone in the UK can call **0800 512 012** for free and get through to their local advice centre. They can then speak to advisors and specialists about energy efficiency, renewable energy and sustainable transport.

It's the advice centres' job to make it easy for people to act. Whether they want to know about getting their home insulated, find out how to get the best from their heating system, drive more efficiently or install solar water heating, the advice centres offer a one stop solution.



Advisors at The Centre, Livingston

**“I’ve just called your advice line and received really helpful information. I will definitely recommend your service to my friends and family and am looking forward to having a much warmer house and lower bills as a result of using it myself.”**

Harriet Grant, Householder

# OUR WORK WITH HOUSEHOLDERS

## Preventing Waste

- Diverted **847 tonnes of waste** from landfill by giving people direct opportunities to reduce, reuse and recycle
- Provided support and advice **7,095** times on the phone, at events, and through email and the web
- Over **80 volunteers** helped us to promote waste prevention and our projects

The amount of waste being produced is rising by 1% every year.<sup>1</sup> Despite more facilities and greater awareness, Scotland still has a long way to go if it's to meet Scottish Government targets for recycling and composting.

Our aim is to provide people and communities with easy opportunities to reduce, reuse or recycle waste. We concentrate on the things that will fit in to different lifestyles and interests, an approach that's the cornerstone of helping people to change their behaviour.

Initiatives like the **Master Composter Project** and the **Real Nappy Project** are invaluable in helping people to make a direct connection between their purchasing decisions, their waste and the actions they can take to reduce it. Both projects work with a large team of volunteers who provide support to households in their local community.

“I started volunteering with Changeworks last year. I've learnt lots and gained a lot of confidence. Since my training I've manned advice stalls, visited people in their garden to help them improve their compost and held a few composting events of my own.”

Jocelyn Lockhart, Edinburgh Master Composter volunteer

<sup>1</sup> Scottish Environment Protection Agency [www.sepa.org.uk](http://www.sepa.org.uk)

“As a new mum there were so many choices to make. Changeworks' Real Nappy Project helped me solve my nappy dilemma with their trial pack. They helped us save so much money by letting us try out five different nappies for free.”

Julie Allison, Real Nappy Trial Pack user



## Saving Energy

- Saved **253,083 tonnes of CO<sub>2</sub>** through advice, energy projects and the installation of energy saving measures in homes and communities
- Helped **42,238** people reduce the energy they waste at home

Over 80% of British people believe that climate change is having an impact on the UK and 70% think being seen as 'green' is positive, yet 40% are doing nothing to reduce their use of energy<sup>2</sup>.

We directly help people to reduce their energy use through the **Energy Saving Scotland advice centres**. The centres give impartial information and support, and also provide easily accessible opportunities for low cost home improvements like insulation.

## Addressing Fuel Poverty

- Assisted **1,134 clients at risk of fuel poverty** to access grants, better fuel tariffs and energy advice

On average, 35% of people in Scotland have difficulty paying their household fuel bills<sup>3</sup>, and only 13% know their energy tariff or how much they pay per unit<sup>4</sup>. Those most affected are people at risk of fuel poverty (if more than 10% of income is spent on fuel).

Our specialist **Energy and Affordable Warmth Advisors** work closely with people at risk. They help them to access grants for energy saving improvements, negotiate with fuel companies for realistic debt repayments and ensure they receive the benefits and social tariffs they're entitled to.

<sup>2</sup> & <sup>4</sup> The Energy Saving Trust [www.energysavingtrust.org.uk](http://www.energysavingtrust.org.uk)

<sup>3</sup> Energy Action Scotland [www.eas.org.uk](http://www.eas.org.uk)

## Case study: Disability and fuel poverty



Mr F is a disabled man with learning difficulties referred to Changeworks by his social worker because he couldn't use or access the controls for his heating and hot water. A single visit from a Changeworks advisor means that Mr F now has proper access to heating and hot water. After setting the programmer, the advisor left written instructions for the client's carer and asked his landlord about moving the controls.

The visit highlighted other simple changes that would make a big difference. The advisor arranged for Care and Repair to send a volunteer to put up curtains, helping to retain heat in Mr F's draughty flat. She also arranged a social tariff from his fuel supplier and a Warm Deal grant for draught proofing.

## What's happening in 2009

» We're launching **Kitchen Canny**, a project to reduce the amount of food waste in bins across Edinburgh, the Lothians and Scottish Borders.

» The Energy Saving Scotland advice centres are expanding to deliver the Scottish Government's **Energy Assistance Package** offering more support for people at risk of fuel poverty, and its **Home Insulation Scheme**.

# OUR WORK WITH LOCAL AUTHORITIES, HOUSING ASSOCIATIONS AND COMMUNITY ORGANISATIONS

## Working in partnership

- Demonstrated the potential for renewable technology on listed and other heritage buildings through the groundbreaking, internationally recognised **Renewable Heritage Project**
- Influenced the energy efficiency and fuel poverty aspects of **5 strategies** focusing on homelessness, housing and health

Some of the strategic and partnership focused work that Changeworks does is much less conspicuous than project-based approaches, but it's no less vital, in fact it's what keeps us going. To make a long-term impact on energy use and waste prevention it's essential that we work closely with the organisations that provide related services to the hundreds of thousands of people we want to support.

This type of work requires long-term relationships with key partners like the City of Edinburgh Council, the Energy Saving Trust and the NHS to make sure that the services we provide continue to hit the mark.

## Case Study: Working with the City of Edinburgh Council

When Changeworks started out as LEEP almost 20 years ago, it was with the support of the **City of Edinburgh Council**, Friends of the Earth and the Centre for Human Ecology. All of our teams work with the City of Edinburgh Council in some way and our relationship with the Council is still vital to our success.

The **Sustainable Futures Team** produces the Council's Home Energy Conservation Report and has delivered its Warmburgh Plan for 12 years (the Plan aims to ensure that all Edinburgh residents live in warm, dry homes). Together we bid for and won the opportunity to improve the energy efficiency of 13,000 homes through the Scottish Government's new Home Insulation Scheme. It was also this kind of collaboration that brought about the **Renewable Heritage** and **Energy Heritage** projects, both pioneering schemes to develop new approaches to energy use in listed buildings.

Changeworks' **Waste Prevention Team** also has strong links with the Council's waste department. We've provided a highly popular **Waste Information and Education Service** for several years but our aim is also to develop innovative new projects and approaches. The next initiative will be **Waste Wise Edinburgh** to help reduce the amount of waste produced by the City.



The Renewable Heritage project installed solar hot water heating panels on a tenement in Edinburgh's World Heritage Site, providing 49 social housing properties with 50% of their hot water

## Working in communities

- Expanded our surveying services to include **Energy Performance Certificates** for housing associations and landlords
- Supported **50** energy projects leveraging in **£1.6 million** of funding for communities

Community organisations help us to reach thousands of people in different areas. For example, our **Energy and Affordable Warmth Advisors** work with the Citizens Advice Bureau to cross promote services for vulnerable people, whilst the **Master Composter Project** links up with Collinton Community Compost to provide workshops and local advice.

We also provide a lot of support to community organisations. Over 40 community groups wanting to address climate change and waste locally have been given training, advice and networking opportunities. We've also helped several groups develop and deliver Climate Challenge Fund projects by providing technical know-how.

“ We hosted an Energy Saving Scotland advice event for staff in Inverness. We're delighted that so many staff were given support to improve their household energy use and driving styles.”

Sheila Currie, Scottish Natural Heritage

Mhairi and Sitar, Community Engagement Officers, on Eigg during the Giant Footsteps event



## Case study: Linlithgow Climate Challenge

Linlithgow Climate Challenge is a community group that was set up in 2008 to promote awareness of climate change and support local solutions to reduce the town's carbon emissions. The group worked with the **Energy Saving Scotland advice centre** on a local campaign offering low cost insulation, promoting it at events and markets and getting press coverage. We also trained the group's volunteers so that they could offer free Home Energy Checks to householders and promote the campaign at the same time.

Not only did the group raise its profile, but the success of the campaign gave them an 'early win' and boosted their credibility in the local area. The advice centre continues to work with the group, which has become a very highly regarded Climate Challenge Funded project.

## What's happening in 2009

» We're working with the Sustainable Development Commission to provide training for communities involved with the **Climate Challenge Fund**, and providing technical services to several organisations that have received funding.

» We're working with the City of Edinburgh Council on **Waste Wise Edinburgh**, which will involve engaging with 12,000 households on waste prevention.

# OUR WORK WITH BUSINESSES

## Providing Recycling Services

- Provided **57,364 business recycling collections** for **2,000 clients**
- Became the preferred supplier for the **City of Edinburgh Council's** trade waste customers
- **New clients** include the Scottish Parliament, and Scottish Ambulance HQ
- **Expanded** our Confidential Waste service into the central belt and Glasgow

75% of waste generated in Scotland is from commercial and industrial sources, but there are many businesses that still don't recycle.

**LEEP Recycling** works hard to show that businesses get much better value for money by recycling than using trade waste. We constantly look for new waste streams to offer and we're now working in partnership with the Edinburgh Cyrenians' food waste scheme to give our clients as many opportunities to recycle as possible.

## Saving Energy and Carbon Footprinting

- **117 business audits** followed up with energy saving advice
- New **carbon footprinting and training service launched**
- Worked closely with insulation companies to ensure that **2,370 home insulation measures** were installed to the highest standard

Businesses are responsible for significant contributions to climate change emissions. Changeworks helps them to reduce their costs and environmental impact in easy stages to make it achievable and manageable.

By offering audits of premises through the **Energy Saving Scotland advice centres** we can provide a snapshot of their situation and straightforward advice for easy improvements. The next stage is **carbon footprinting** supported by staff training to help bring about long-term changes in behaviour.

“It's amazing how much our individual bins have decreased in rubbish since we started recycling! Brilliant.”

Sundial Properties

## What's happening in 2009

» **LEEP Recycling's** focus for 2009/10 is to develop our services and client base to see us through the economic downturn.

» **Changeworks Learning** is developing a comprehensive range of training modules for businesses, community organisations, housing associations and local authorities.



# OUR WORK IN EDUCATION AND TRAINING

## Supporting schools and communities

- Involved over **10,000 school pupils** in waste prevention workshops, assemblies and events
- Trained nearly **3,000 people** to reduce their energy use at home and work

The average household throws away £420 of edible food per year, wasting resources used in manufacture and disposal, and releasing methane when it's landfilled.

**Changeworks Learning** has taken a new approach to education this year, focusing on long-term changes at home and school. With **Finish Your Food** we challenged pupils to take sensible portion sizes and avoid leftovers. Eleven schools were involved, measuring their food waste after lunch and taking part in activities and assemblies. At home parents also helped their children finish all their food with the help of a Plate Pledge and kitchen activity sheet.

**“Our pupils are now encouraging each other to finish their food, which is great to see. Parents have also been delighted to see a reduction in food waste at home. Taking part in the Finish Your Food project has been a great way for the wider school community to work together and address waste.”**

Laura Brandon, Carrick Knowe Primary School



Pentland Primary School, winners of the What Rot Compost Competition 2008, entered by 14 schools and nurseries

**“We chose Changeworks Learning because of their undoubted passion for the huge task of training 6,000 people. We’ve been impressed with the dynamism of the trainers and the course they deliver.”**

Martha Fyffe, Fife Council

## Making a difference in organisations

**Changeworks Learning** has been building up its range of training courses for local authorities, community organisations, businesses and housing associations.

Supporting organisations through training has a multiplier effect – giving people opportunities to learn about energy, waste and transport issues at work means that many of them will also act on it at home. We’re half way through delivering Energy Awareness training to 6,000 Fife Council staff and have found that 76% of them then spoke with their friends or family about reducing their environmental impact.

## What’s happening in 2009

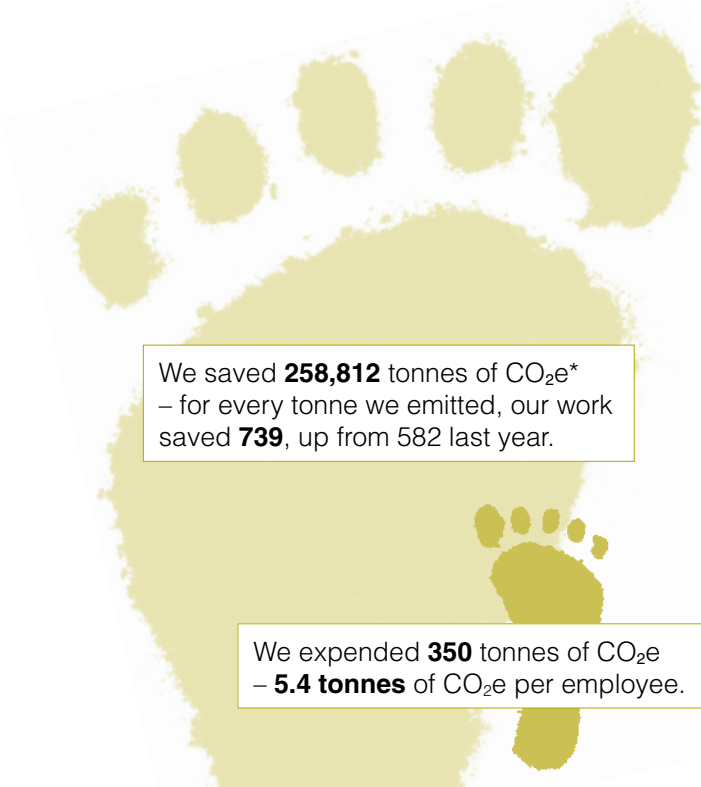
» We’re training another 2,000 Fife Council staff as well as dozens of Scottish community groups working on **Climate Challenge Fund** projects.

Mr Silly Sausage from the Finish Your Food campaign



# OUR CARBON FOOTPRINT

After an excellent result in 2007/8 we were keen to ensure that this year's activities didn't undo the good work. With the addition of 19 staff dotted around the Highlands and Islands, who have to travel a lot, we've had to develop new ways to keep our Carbon Footprint down.



We saved **258,812** tonnes of CO<sub>2</sub>e\* – for every tonne we emitted, our work saved **739**, up from 582 last year.

We expended **350** tonnes of CO<sub>2</sub>e – **5.4 tonnes** of CO<sub>2</sub>e per employee.

As with last year the biggest contributors are from staff commuting by car, office electricity use and diesel consumption by LEEP Recycling's vans. However, while 41% of our emissions are caused by car commutes, only a third of staff come to work by car.

## How we measured our footprint

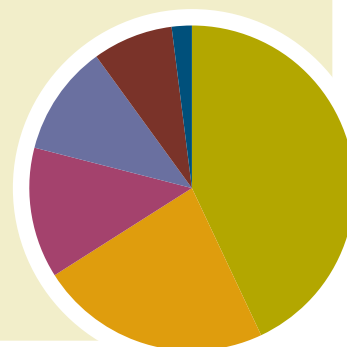
This carbon footprint is based on our known CO<sub>2</sub>e (carbon dioxide equivalent) emissions for the year 1 April 2008 to 31 March 2009. We used the Carbon Trust's guidelines for carbon footprinting.

\* Carbon Dioxide Equivalent (CO<sub>2</sub>e) includes all climate changing gases

## Changeworks Carbon Footprint 2008-09

### 350 tonnes CO<sub>2</sub>e

- ▶ Commuting **43%**
- ▶ Electricity **23%**
- ▶ Gas **13%**
- ▶ Diesel (LEEP) **11%**
- ▶ Business travel **8%**
- ▶ Other **2%**



## What we did to reduce our Carbon Footprint

- Introduced a Bike to Work scheme and increased the number of bike racks
- Replaced our gas meter to make it easier to monitor our consumption
- Introduced tele-conferencing and home working
- Developed a better recycling system for our Edinburgh office

## How we're going to improve

Next year our overall footprint will increase because we have so many more staff. Our aim is to make sure the ratio of CO<sub>2</sub>e per employee reduces each year.

- » Record staff travel accurately
- » Align ourselves with the Scottish Climate Change Bill's targets
- » Develop a travel plan for our Inverness office

# WHAT DO YOU NEED A SOLUTION FOR?

Engaging with a community?

Putting behaviour change ideas into practice?

Turning Climate Change policy into action?

Motivating staff about environmental issues?

Reducing fuel poverty in your area?



Changeworks has 20 years of experience of working with organisations and communities to improve quality of life and protect the environment.

**There are lots of ways to work with us. You could...**



... access the free support of our advice centres



... benefit from our training and consultancy



... join one of our projects



... contact LEEP Recycling for a free waste audit



... learn about the energy savings your buildings, organisation or community could make

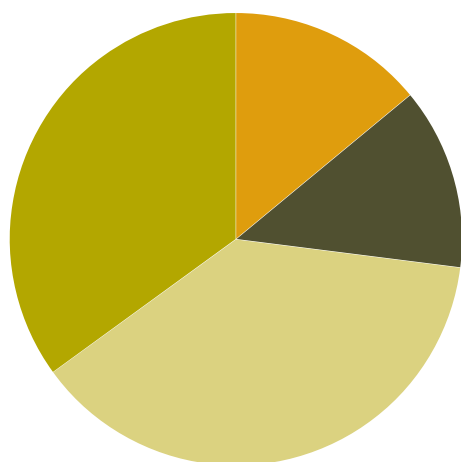
**Contact us for an informal discussion about how we could work with you.**

**36 Newhaven Road  
Edinburgh  
EH6 5PY**

**0131 555 4010**

**ask@changeworks.org.uk**

# ANNUAL REVIEW 2009 FINANCIAL STATEMENTS



## Income sources

- City of Edinburgh Council grants £503,985 **14%**
- Other grant funding £453,660 **13%**
- Contracts and consultancy within the charity £1,342,841 **38%**
- Trading income from commercial subsidiaries £1,263,465 **35%**

The financial statements for **Changeworks** reflect the growing diversity and volume of activities in the Annual Review. Income has grown by 27% to almost £3.6 million. The largest growth has been in our contract and consultancy services, which increased by 87% to £1.3 million, the major increase being due to the **Energy Saving Scotland advice centres** funded by the Energy Saving Trust. We have also increased the size of our consultancy services and have seen a shift from grant funding to contracts. We have continued to grow our commercial trading subsidiaries and saw an increase of 14% to £1.3 million, despite the difficult trading conditions in the second half of the year.

In the detailed accounts, expenditure has been split between restricted grant funded activity and unrestricted activity. Expenditure on restricted activity has decreased compared to 2007/08

when a lot of grant income had been received in advance. Expenditure on unrestricted activity, including our trading subsidiaries, has increased in line with income. The surplus made by our largest trading subsidiary, **LEEP Recycling**, increased significantly and a gift aided payment of £116,545 was made to the parent charity, Changeworks.

Changeworks' balance sheet remains stable, with an increased investment in fixed assets as required for a growing organisation. The difficult economic conditions experienced by **LEEP Recycling** has seen an increase in debtors, but considerable effort has gone in to minimising any losses. The Directors have again assessed the reserves required to manage the risks faced by the organisation. They consider the designated and general funds to be at an appropriate level to meet the likely financial impact of the identified risks.

## Principal funding sources

The Big Lottery Fund  
 The City of Edinburgh Council  
 EAGA Partnership Charitable Trust  
 East Lothian Council  
 Edinburgh Community Health Partnership  
 The Energy Saving Trust  
 Esmée Fairbairn Foundation  
 Fife Council

Midlothian Council  
 NHS Lothian Board  
 The ScottishPower Energy People Trust  
 Scottish Environment Protection Agency  
 Scottish Government (INCREASE Fund)  
 Waste and Resources Action Programme (WRAP)  
 West Lothian Council

### Directors:

Robert Aldridge  
 Stephen Burgess  
 Robert Farrelly  
 Liz Futcher  
 Mark McInnes  
 Duncan McLaren  
 Ian Perry  
 Andrew Speirs  
 Mike Sweetman  
 Sue Tritton  
 Derrick Turner

Secretary: Teresa Bray

Chief Executive: Teresa Bray

Heads of Service:

Laura McGadie & Sam Mills, Head of Energy  
 Ian Smith, Head of Waste Prevention  
 Liz Partington, Head of Organisational Development  
 Tom Kenny, Head of Commercial Operations  
 Chris Morris, Centre Manager, Energy Saving Scotland advice centre (South East)  
 Peter Rickard, Centre Manager, Energy Saving Scotland advice centre (Highlands and Islands)

Registered office:

36 Newhaven Road  
 Edinburgh EH6 5PY

Solicitors:

Burness Solicitors  
 50 Lothian Road  
 Festival Square  
 Edinburgh EH3 9WJ

Bankers:

Bank of Scotland  
 6 Picardy Place  
 Edinburgh EH1 3JT

Triodos Bank  
 Brunel House  
 11 The Promenade  
 Bristol BS8 3NN

Auditors:

Whitelaw Wells  
 9 Ainslie Place  
 Edinburgh EH3 6AT

Income/expenditure	2008-09		2007-08	
	Group £	Changeworks £	Group £	Changeworks £
<b>Total income</b>	<b>3,579,980</b>	<b>2,662,478</b>	<b>2,797,320</b>	<b>1,516,125</b>
Costs of obtaining grants and donations	20,627	20,627	43,648	43,321
Supply of environmental services	3,266,665	2,296,743	2,946,648	1,670,099
Governance costs	17,986	9,636	33,786	22,536
Exceptional items	(14,273)	19,009	(10,165)	(16,224)
<b>Total expenditure</b>	<b>3,291,005</b>	<b>2,346,015</b>	<b>3,013,917</b>	<b>1,719,732</b>
<b>Net incoming/ (outgoing) resources</b>	<b>288,975</b>	<b>316,463</b>	<b>(216,597)</b>	<b>(203,607)</b>
Fund balances brought forward	547,586	485,188	764,183	688,795
<b>Fund balances carried forward</b>	<b>836,561</b>	<b>801,651</b>	<b>547,586</b>	<b>485,188</b>

Balance sheet	2008-09		2007-08	
	Group £	Changeworks £	Group £	Changeworks £
<b>Fixed assets</b>				
Tangible assets	144,526	24,300	91,145	23,398
Investments	–	400	–	400
<b>Current assets</b>				
Debtors	677,050	564,360	626,144	364,229
Cash at bank and in hand	610,560	542,946	615,034	465,955
	1,287,610	1,107,306	1,241,178	830,184
Creditors: amounts falling due within one year	(595,575)	(330,355)	(784,737)	(368,794)
<b>Net current assets</b>	<b>692,035</b>	<b>776,951</b>	<b>456,441</b>	<b>461,390</b>
<b>Net assets</b>	<b>836,561</b>	<b>801,651</b>	<b>547,586</b>	<b>485,188</b>
<b>The funds of the charity</b>				
Restricted funds	128,486	128,486	128,592	115,139
Unrestricted funds:				
General	278,949	244,039	77,210	31,302
Designated	429,126	429,126	341,784	338,747
<b>Total funds</b>	<b>836,561</b>	<b>801,651</b>	<b>547,586</b>	<b>485,188</b>

The above figures are extracts from the audited financial statements for Changeworks Resources for Life for the year ended 31 March 2009. The full audited financial statements dated 18 November to 25 August 2009, which have an unqualified audit report, are available from the Company Secretary at the Registered Office at 36 Newhaven Road, Edinburgh, EH6 5PY.

#### Auditors' Report

We have examined the extracts from the financial statements of Changeworks Resources for Life for the year ended 31 March 2009, set out on this page of the Annual Report. In our opinion they are consistent with the full financial statements.

Whitelaw Wells, Chartered Accountants and Registered Auditors, 25 August 2009



We deliver innovative projects and services to cut carbon, prevent waste, promote sustainable energy and transport and support people at risk of fuel poverty.

- ▶ Advice and support
- ▶ Business recycling services
- ▶ Community support and engagement
- ▶ Consultancy
- ▶ Project development and management
- ▶ Strategic support
- ▶ Technical energy services
- ▶ Training and education

**We can help your community or organisation reduce its environmental impact.**

**Contact us for an informal chat about opportunities in your area.**

36 Newhaven Road  
Edinburgh EH6 5PY

**T** 0131 555 4010

**F** 0131 555 2768

**E** [ask@changeworks.org.uk](mailto:ask@changeworks.org.uk)

**[www.changeworks.org.uk](http://www.changeworks.org.uk)**



INVESTOR IN PEOPLE

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